

# Pete Stroeder Contracting Inc. Knows Rototilt

After more than a decade operating with Rototilts, Pete Stroeder Contracting Inc knows Rototilt and its wide range of tools boost on-site efficiency and deliver a higher quality product for golf course owners and homeowners.

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"It would have been almost impossible to get my foot in the door (during a recession and in a new market) without the Rototilt. That's what set me apart from every other operator looking for work. Once people saw it and saw what I could do with it, I was kept very busy, and every company I worked with instantly tried to copy what I was doing." Pete Stroeder, owner, Pete Stroeder Contracting Inc.

"I've never waited for the big guys to adopt new toys. In this business you have to be willing to take chances and test out new tools because, like the Rototilt, they can change your business in an amazing way." Pete Stroeder, owner, Pete Stroeder Contracting Inc.

"I bring to the table a lot of different attachments to my jobs. With the Rototilt, I'm always thinking about new ways to use it to save me time, be more effective and deliver a better product." Pete Stroeder, owner, Pete Stroeder Contracting Inc.

Since 2001, Pete Stroeder Contracting Inc. has taken on challenging projects to practically and efficiently turn a client's vision into reality. The company brings leading-edge tools and technology with a highly experienced team capable of turning bush lots into the landscaped properties of a client's dreams or shaping bunkers and fairways into award-winning golf courses.

- Versatility – One machine can do more; saving time and saving clients money
- Changing attachments

is a breeze – Rototilt's Hydraulic QuickChange connection lets the operator quickly and easily switch tools without leaving the cab

- Endless Possibilities – With 360-degree rotation and 45-degree tilt, creativity is the only limit to what an operator can do with an excavator

#### By the Numbers:

- One machine running a Rototilt can get a job done 30% faster than an excavator with a wrist bucket
- Changing attachments drops from 10 minutes with manual quick attach to five seconds with Rototilt's Hydraulic QuickChange
- With a wide range of attachments, a Rototilt lets operators use a single machine for 35% more tasks.

After more than a decade and more than 22,000 hours running excavators equipped with a Rototilt®, one thing is certain: Pete Stroeder Contracting depends on Rototilt to deliver in his niche of tackling tough projects with creative ideas and strategies to turn vision into reality.

"I'm not someone called in to just dig a hole. Almost anyone can move big dirt or dig a pond, my projects tend to be more specialized and require a little more thought or strategy to get the results the customer is looking for," says owner Pete Stroeder. "I look at the whole project in a strategic way to try and anticipate potential problems, so we can address them in the beginning not down the road when the fix gets more expensive."

With two machines equipped with Rototilts, Stroeder says he can't imagine working on landscaping, residential and golf course projects without an excavator equipped with a Rototilt.

"I can approach a job from any angle. You're not committed to working from a single direction like a regular excavator," he says. "You don't paint yourself into a corner when you're

excavating, and you don't drive over a finished product to get out of an area."

#### Taking Chances

Stroeder saw his first Rototilt while he was living in Orangeville but never saw it operating. After moving to Kamloops to build Tobiano Golf Course in 2006, he was in the market for a new excavator to move from an 11-ton to a 20-ton machine. He decided the time was right for a Rototilt.

"After I first saw it, I started thinking about what I could do with it and it expanded from there."

He bought a Volvo 210 from Great West Equipment and while they had no experience with Rototilt at that time, they made all the arrangements.

Stroeder says he wasn't worried about taking a chance on a new piece of technology.

"I've never waited for the big guys to adopt new toys. In this business you have to be willing to take chances and test out new tools because, like the Rototilt, they can change your business in an amazing way."

Since that first Rototilt-equipped excavator, Pete Stroeder Contracting has continued to regularly upgrade its fleet and its Rototilts, which he uses for all his landscaping and shaping projects. Today, the fleet includes a Case 235 with a Rototilt R6 and a Case 75 with Rototilt R3, as well as a Volvo 240 for land clearing, and a John Deere 323 Skid steer.

#### Unleashing 3D Creativity

When the Volvo 210 with a Rototilt RT60 was delivered to Kamloops' Tobiano Golf Course, everything changed for Stroeder. After using a wrist for more than 10 years, the Rototilt took excavation and shaping from two dimensions to three dimensions, which was a game changer.

Tobiano's dramatic landscape made it a perfect testing ground for the Rototilt. With sharp ravines and major grade changes on every hole, Stroeder quickly realized that 360-degree



rotation with 45-degree tilt let him shape with precision and turn an architect's ideas into a playable, award-winning course.

"It made things that much easier and it took less effort to create the things we were trying to do like tying in greens to the bunker edges."

When putting in a bunker complex, Stroeder says a Rototilt-equipped excavator will shave 30 to 40% off the shaping time, which when you're looking at the short golf course construction season, means you can get it completed faster.

"You've got a narrow window to get things done so that 30% helps with time to completion and lets you fit more into windows of opportunity."

#### Making a Quick Change

In the past, Stroeder relied on a manual quick coupler to change attachments but the Rototilt Hydraulic Quick Connection, called QuickChange™ makes using his wide range of attachments quick and easy.

Where manual quick couplers could take up to 10 minutes to change over from one attachment to the next, he can move from

the G bucket to trenching bucket to clean up blade in five seconds.

"Your hoe is more flexible, and one machine can be used for everything you need," he says. "I bring to the table a lot of different attachments to my jobs. With the Rototilt, I'm always thinking about new ways to use it to save me time, be more effective and deliver a better product."

#### Designing a Difference

"I'm known for having the tools to do the job," says Stroeder who has bought or designed a wide range of tools including G buckets and tooth buckets, the 10-foot blade, combination digging and finishing buckets, frost picks, and a universal quick coupler so that he can use all his skid steer attachments including a grapple bucket and forks.

"Some of the ideas might sound crazy but the tools and options I can bring to a site thanks to the Rototilt have paid off and brought me more and more work. My entire business is built on word of mouth so it's important to me when I leave a site, people can see a finished, high quality project."

"You can take a wet site and make it look clean, you can take bony site and make it look level and smooth. It gives everything that spit polish, so your clients can see how their project will look when it's finished," he says. "You can hit any grade any angle, so you can come out of a ditch a swale through mud through anything and it is more advantageous than a 6-way blade on a dozer, and you don't have to float in a bunch of different machines to do the same work."

He's currently looking at a screening bucket to provide additional services when backfilling around trenches or homes, but that's not the last tool he'll add. As Stroeder realized 10 years ago, the possibilities with a Rototilt-equipped excavator are endless.

#### In Control

Since 2006, Stroeder says the control systems on the Rototilts have continued to improve with more use-friendly features. From the original RT60 controls to prop plus and the new proportional controls on the R60 and R3

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## WHEEL LOADERS



- 2012 Komatsu WA500-6 - 7,535 hrs **SOLD**
- 2012 Caterpillar 950K - 812 hrs .....\$255,000
- 2008 Komatsu WA380 - 8,125 hrs ..\$110,000
- 2010 Komatsu WA380 - 12,480 hrs .. \$90,000
- 2011 Caterpillar 950H - 8,319 hrs ...\$150,000
- Volvo L120B - 2,535 hrs since rebuild  
..... \$45,000

## TRUCKS & DUMP TRAILERS



- (4) 2014-2015 Kenworth T800 Tractor  
..... \$140,000-150,000
- (4) 2011-2015 Doepker Impact End Dump  
complete with liners ..... \$60,000-70,000
- 2011 Castleton Crossclam ..... \$48,000



- (2) 2007-2012 Loadline Tri Axle Belly Dump  
..... **SOLD**
- (4) 2014-2015 Kenworth T800 Dump Box  
..... \$140,000-150,000
- (4) 2014 Loadline Pups .....\$35,000 each

## EXCAVATORS



- 2013 Caterpillar 336EL 3,739 hrs ....\$295,000
- 2012 Caterpillar 324EL 3,918 hrs ....\$235,000
- 2014 Caterpillar 324 EL 2,783 hrs ....\$260,000

## DOZERS



- 2013 Caterpillar D6N LGP 3,752 hrs \$270,000
- 2013 Caterpillar D5K2 LGP 1,817 hrs  
.....\$160,000
- 2008 Caterpillar D5K LGP 5,443 hrs .. \$85,000

## COMPACTORS



- 2012 Caterpillar CP56 1,860 hrs ..... **SOLD**
- 2007 Caterpillar CP-563E 3,357 hrs .. \$90,000
- Heavy Duty Sheepsfoot Packer ..... \$20,000

# Kobelco And Manitowoc End OEM Supply Agreement

Kobelco Construction Machinery Co., Ltd. (or KCM) of Tokyo, Japan, one of Japan's largest manufacturers of construction equipment, and The Manitowoc Company, Inc. (NYSE: MTW), a leading global manufacturer of cranes and lifting solutions, will not renew their OEM supply agreement, under which KCM supplies Manitowoc-branded lattice-boom crawler crane models with lift capacities under U.S. 150 tons to the worldwide Manitowoc distribution network, and Manitowoc supplies Kobelco-branded all-terrain crane models for marketing in Japan. The global alliance began in November 2003 and will end on November 9th, 2018. KCM will continue to support Manitowoc and its customers, and Manitowoc will continue to support KCM and its customers, with ser-

vice parts for a period of ten (10) years.

With the market environment changing over the past few years, The Manitowoc Company and KCM Construction Machinery have been re-examining the agreement and discussing the future of their global alliance. Looking ahead at future market conditions, the companies have mutually decided to operate their businesses on their own.

Kazuhide Naraki, President and CEO of KCM, said: "Manitowoc has an outstanding reputation around the world and offered a strong distribution network in regions it serves globally. I can say our partnership was very successful between two highly respected industry players joining forces."

"I strongly feel that both companies share the same approach - focusing on customers with care

and bringing to market reliable products which have a high standard of quality and safety. We look forward to a new chapter in growing our businesses globally." Naraki added.

Barry Pennypacker, President & Chief Executive Officer of Manitowoc said: "As a world leader in lattice-boom crawler cranes, Manitowoc provided our customers with a comprehensive line through our alliance with KCM. The company has been an excellent partner, providing our customers with a high standard of product quality and reliability. After nearly 15 years, we have agreed to pursue separate ways developing our own products in the smaller capacity cranes to serve our respective customers. With the implementation of The Manitowoc Way, we will continue to deliver new and innovative quality products, on time, ensuring that our customers continue to have the right product offerings" Pennypacker added. ✪

Source: Kobelco

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models, Stroeder says running a Rototilt has become even more fluid to run and easier for less experienced operators.

The latest Rototilts are equipped with a next generation ICS control system that provides detailed settings pre-programmed for specific applications, and precision proportional controls. The ongoing system improvements have not gone unnoticed for Stroeder who appreciates upgrades to the control systems since those early days.

"It's like every time you buy a new car, it has new features you have to learn but one you get the hang of

them, you can't live without them!"

### Staying Ahead of the Market

In 2008 (and the global economic crisis), Pete Stroeder Contracting relocated from BC to the Ottawa area. He needed to make name for himself in this new area, but also in a new market because golf course construction had come to a halt and the recession meant work was scarce.

"We walked into a new market and it just took a couple days for everyone around us to open their eyes to the possibilities."

"It would have been almost impossible to get my foot in the door (dur-

ing a recession and in a new market) without the Rototilt. That's what set me apart from every other operator looking for work. Once people saw it and saw what I could do with it, I was kept very busy, and every company I worked with instantly tried to copy what I was doing."

Eight years later, the contractors Stroeder worked with in those early days have added multiple Rototilts to their fleet.

"I really believe it you don't have a Rototilt today, you're going to need one to remain competitive," he says. ✪

Source: Rototilt

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ideas that fits all design values.

Andrew Woodman: "Volvo CE and the LEGO Group share the same values when it comes to our requirements for quality and usability, while at the same time pushing the boundaries of creativity and functionality. It has been very motivating helping Volvo CE to develop what could be the future of construction machines."

### Facts About The 42081 Volvo Concept Wheel Loader Zeux

- Futuristic LEGO Technic concept model developed in collaboration with Volvo CE
- New, inventive Eye function to illustrate intuitive interactions between humans and the machine
- Working boom and bucket
- Moving counterweight by raising and lowering chassis
- Comes with a mapping

drone

- Articulated four-wheel steering
- Building instructions for an alternative model, a Volvo Concept Hauler PEGAX, will be available online
- 1167 elements
- Facilitates co-play: the main and alternative models are both designed for construction site play so the two can work together. ✪

Source: Volvo

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